

Dear Valued Customer!

Happy New Year! We hope that 2011 brings you a lot of success and happiness.
As always we will continue to adapt to keep ahead of our industry to better serve you.
Thank you for your patronage & loyalty, we appreciate you and your business!

PCI DSS Compliance Reminder

Source: Nationwide Payment Solutions

Referral Program

As you know, referrals are an important part to every businesses' success.

If you know a company who already processes credit cards and would like to see if they can save money doing so, send them our way!

If they become a customer of ours, we'll send you a \$50 check!

It's that simple!

The Payment Card Industry Data Security Standard (PCI DSS) is a set of requirements designed to ensure that ALL companies that *process, store or transmit* credit card information maintain a secure environment.

The PCI DSS is administered and managed by the PCI Security Standards Council (SSC), an independent body that was created by the major payment card brands (Visa, MasterCard, American Express, Discover, & JCB).

All merchants and organizations, regardless of size or number of transactions, all merchants that accept, transmit or store any cardholder data, must comply with the PCI DSS. Merchants that do not comply with PCI DSS may be subject to fines, card replacement costs, costly forensic audits, brand damage, etc., in the event a breach may occur.

All acquirers are responsible for ensuring that all of their merchants comply with the PCI DSS requirements, therefore, all processors are required by the card brands to implement a PCI DSS Compliance Program. Connecting to a competing processor will NOT avoid

the need to get into PCI DSS Compliance nor the fee's involved. We (Nationwide Payment Solutions) have partnered with ControlScan based on the fact that they provide the best value for our merchants while providing full support to help you get into compliance.

Becoming and staying PCI DSS Compliant is not once and done. In fact, the PCI Security Standards Council states that all merchants must conduct yearly questionnaires to stay in compliance.

ControlScan does an excellent job in getting you compliant and maintaining this throughout your relationship with Nationwide Payment Solutions.

Any information regarding your PCI DSS Compliance will be communicated to you in two ways.

- 1) E-Mail
- 2) Your monthly statement message.

ControlScan has support hours Monday through Thursday – 8:30am to 8:00pm EST and Friday – 8:30am to 6:00pm EST to help you get, stay, and maintain PCI DSS Compliance.

Please make sure that when you receive your statements that you are reading the message to obtain any and all information regarding PCI DSS Compliance through ControlScan and follow the instructions to become PCI DSS Compliant. This is also true with any e-mails from ControlScan or Nationwide Payment Solutions.

This is a must to-do for ALL business who accept credit cards. Please if you have any questions please do not hesitate to call us! We're here to help!

Additional Resource Information

PCI Security Standards –
www.pcisecuritystandards.org

PCI Compliance Guide –
www.pcicomplianceguide.org

We hope you find this tip useful! If you have any questions at all about PCI DSS Compliance or receive documentation requesting this information, please contact us and we will guide you through the process. That's why we are here! To Help!

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Do you accept Discover? Yes you do!

Businesses who originally chose not to accept Discover, dating mid-2008 and earlier, now have the ability to accept Discover Cards at the same costs as their Visa & MasterCard rates!

Beginning in mid-2008, Discover changed their business model to follow suit with Visa & MasterCard (allowing processors & MSP's to set rates, the same way as we do for Visa & MasterCard). This allows every merchant to be automatically set-up with the ability to accept Discover without paying higher rates or additional monthly & annual fee's.

If you are still receiving statements from Discover or have not been successful in running a Discover transaction, please contact us today and we'll get you set-up. No hassle to you and you'll reap the benefits!

